### **APLICATION FORM**

# Foods and Beverages for Tourism & XOCT Industry - Summer 2024

#### A. General terms

<ul> <li>20.03.2024</li> <li>Millennum Grand Hotel</li> <li>Sofia</li> </ul>	<ul> <li>17.04.2024</li> <li>International Hotel</li> <li>Golden sands resort</li> </ul>	<ul> <li>25.04.2024</li> <li>Dreams Sunny Beach</li> <li>Sunny beach resort</li> </ul>		
1. Patchwork Ltd. undertakes to pradditional services requested by the				
2. The selection of positions takes pla	ace in the order of requests until th	ne available positions are exhausted.		
3. In cases where the APPLICANT b showcases, poles, regalia, construction a power of more than 200 W, the sa reserving a stand, to provide the org each appliance or structure, as we maximum power in kW. If the APPLIC right to cancel the request and provide	ons and others) and declares the ume is obliged within 10 working of ganizer with an equipment layout ell as a technical specification of CANT does not fulfill the specified	use of an electric power supply with days from submitting a request and t diagram with exact dimensions of of the appliances, indicating their requirement, the organizer has the		
If there is a desire to change the or shall be agreed with the organizer no				
4. Each APPLICANT is obliged to obse of the time intervals for bringing in e the APPLICANT owes a penalty in the specified ones.	equipment and products on the c	day preceding the day of the event,		
APPLICANTS are not allowed to leave on the day of the event. In case the owes a penalty in the amount of the	APPLICANT or their representativ			
5. In case of impossibility to hold th latter shall refund the APPLICANT the				
6. The parties to this contract shall not be liable for failure to fulfill the agreed clauses caused by force majeure circumstances. Such extraordinary unforeseen circumstances and uncontrollable events, beyond the ability of the parties to foresee them, occurring after the signing of this Agreement, leading to the objective impossibility of fulfilling the subject of this Agreement, are considered force majeure circumstances. Any refusal to participate, based on force majeure circumstances, is considered justified only and solely on the basis of a force majeure certificate issued by the BCCC ( <i>Bulgarian Construction and Commercial Consortium</i> ).				
7. In case of refusal to participate up to 60 days before the date for the relevant location, the APPLICANT owes a penalty in the amount of 50% of the requested stand fee (and other relevant fees, if applicable). In case of refusal to participate up to 30 days before the date for the relevant location, the APPLICANT owes a penalty in the amount of 100% of the requested stand fee (and other relevant other relevant fees, if applicable).				

8. The requested stands and services are paid within 10 working days from the date of the issued pro forma invoice, but no later than 5 days before the date of the event.

#### **B. Applicant**/Fill in all fields. The data is used for issuing invoices and as business contact

Company:	UIC:
Company addresse:	Owner:
Contact person:	Phone:
E-mail:	Phone:

#### B-1. Requested services - Sofia / Fill in only the services you wish to use

рс	Stand and equipment	Price
	Stand A (3 x 2 m)	845.00
	Stand A (3 x 3 m - center of the hall)	895.00
	Stand B (3 x 2 m - hall lobby)	845.00
	Special stand (hall A)	895.00
	Special stand (hall lobby)	895.00
рс	Kitchen and power supply	Price
	Kitchen equipment and dishes	100.00
	Power supply until 200 W	35.00
	Power supply over 200 W	60.00
	Refrigerator + / -	50.00
рс	Marketing and advertising	Price
	A commercial clip - up to 1 minute on screens I hall A	200.00
	A commercial clip* - up to 1 minutes on screens I hall A	300.00

рс	Marketing and advertising	Price
	Product presentation on Facebook / Instagram	60.00
	Interview in Facebook / Instagram	70.00
	Chefs present - video column	50.00
	I invite you to a meeting - mailing campaign before the forum	75.00
	Roll banner in the entrance spaces	70.00
	Position for a promoter	70.00
	Promoter (until 6 hours)	150.00
	Logo placement in advertising materials	60.00
	A page in Catalog of new products	100.00
	A first cover of a Catalog of new products	300.00
	Presentation set (free for exhibitors)	100.00
рс	Marketing packages	Price
	Marketing package Standard - 20 %	160.00
	Marketing package Plus - 30 %	240.00
	Marketing package Premium - 40 %	335.00

## Final amount (BGN) \_\_\_\_\_\_ without VAT

I have the following additional requirements /subject to specific negotiation/:

1. .....

2. ....

□ I will import my furniture and/or equipment (warm and cold showcases, poles, regalia, structures and others) and I will request the use of an electric power supply with a power of more than 200 W, committing within 10 working days of submitting this request to provide the organizer with a diagram of the layout of the equipment with the exact dimensions of each appliance or structure, as well as a technical specification of the appliances, indicating their maximum power in kW.

#### B-2. Requested services - Golden sands and Sunny beach / Fill in only the services you wish to use

рс	Stand and equipment	Price
	Stand A (green color on the schemes)	795.00
	Stand B (blue color on the schemes)	755.00
	Stand C (orange color on the schemes)	715.00
	Stand S1 (Sunny Beach)	990.00
	Stand S2, S3, S4 (Sunny Beach)	900.00
	Stand D1, D2 (Sunny Beach)	1100.00
	Stand D3, D4 (Sunny Beach)	900.00
рс	Specialized exhibition stand/showcase	Price
	Specialized exhibition standщанд	120.00
	Front branding	85.00
	Header branding	40.00
	Glass exhibition showcase	100.00
рс	Kitchen and power supply	Цена
	Kitchen equipment and dishes	80.00
	Power supply until 200 W	30.00
	Power supply over 200 W	50.00
	Refrigerator + / -	50.00

рс	Marketing and advertising	Price
	Product presentation on Facebook / Instagram	60.00
	Interview in Facebook / Instagram	70.00
	Chefs present - video column	50.00
	I invite you to a meeting - mailing campaign before the forum	75.00
	Roll banner in the entrance spaces	70.00
	New products area	80.00
	Position for a promoter	70.00
	Promoter (until 6 hours)	100.00
	Logo placement in advertising materials	60.00
	A page in Catalog of new products	100.00
	A first cover of a Catalog of new products	300.00
	Presentation set (free for exhibitors)	100.00
рс	Marketing packages	Price
	Marketing package Standard - 20 %	160.00
	Marketing package Plus - 30 %	240.00
	Marketing package Premium - 40 %	335.00

Final amount (BGN) \_\_\_\_\_\_ without VAT

I have the following additional requirements /subject to specific negotiation/:

1. .....

2. ....

□ I will import my furniture and/or equipment (warm and cold showcases, poles, regalia, structures and others) and I will request the use of an electric power supply with a power of more than 200 W, committing within 10 working days of submitting this request to provide the organizer with a diagram of the layout of the equipment with the exact dimensions of each appliance or structure, as well as a technical specification of the appliances, indicating their maximum power in kW.

I am familiar with the General Terms and Conditions and all documents for participation in the Food and Beverage for the Tourism & XOCT Industry - summer 2023 and I accept them:

Date:

**APPLICANT:** 

/ name and position /

signature and stamp

Diig	ital	sig	nat	ure
0		$\sim$		